TURKEY NEOMED COMPANY PROFILE

Turkey



 Occupies a unique geographical position bridging EUROPE and ASIA.

- Larger than France and Germany in Europe (37th biggest in world).
- 2nd largest population of EUROPE.
- ■~100 million.
- The youngest nation in Europe.
- People between the ages of 15-24 makes 20% of total population.
- Surrounded by Mediterrenean, Black and Aegan Sea with 8 neighbour countries (Azerbaijan, Iran, Iraq, Syria, Georgia, Greece, Bulgaria, Armenia) having good trade relations.
- Turkish is the official language.
- Turkish lira is the currency.



Turkish Cosmetics Market

Being the youngest & 2nd largest population, cosmetics consumption is always rapidly growing.

Tourists from Russia, East Europe and Middle East are attracted to Turkey from shipping.

Turkey cosmetic market size is around 5.5 billion euros.

Other than many multinational companies, there are almost 5000 companies operating in Turkish cosmetic sector.

All major prestige brands exists in Turkey.





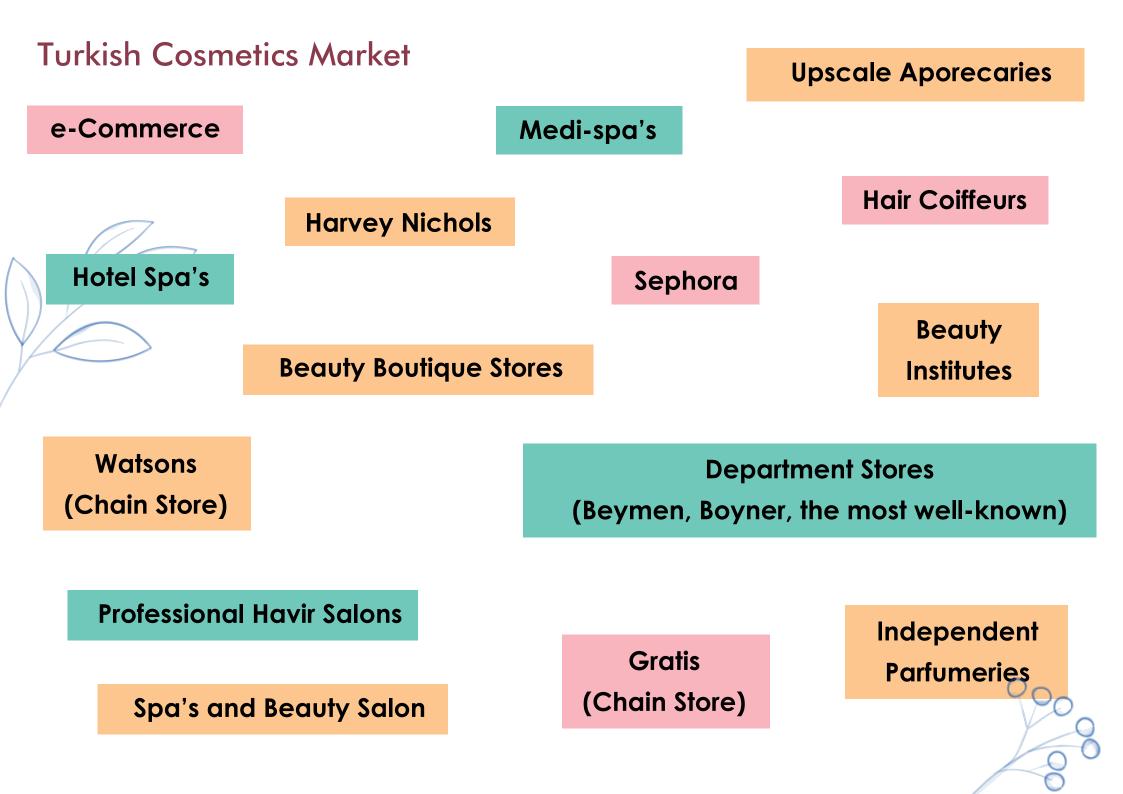
Turkish Cosmetics Market

Skincare Sales Channels - Haircare Sales Channels - Beautycare Sales Channels

- Boutique Beauty Stores.
- Department Stores Boyner, Beymen and more.
- Sephore Stores All over Turkey.
- Harvey Nichols Bristish Department Store.
- Independent Boutique Chains.







Our Company

About Us

Founded in 1993.

 Our company carry out internationally recognized brands which are the leaders in their fields.

We always carry the same spirit as 28 years ago to develop long-term, detailed marketing sales strategies and provide consumers to use the most appropriate products and achieve the most effective results.

 We target to give a very good service to different segments of cosmetic sector.



As founders, we are actively involved in every aspect of our company.

Our Company

We deeply evaluate the brands and products we distribute within our distribution channels.

Skincare, haircare, wellness, beauty-care and more, we always strive to deliver excellence.

Total number of staff: 45 persons (fulltime sales, marketing, training, office, warehouse, PR, Social Media) motivated and trained team all over Turkey.



Our Brands

PETERTHOMASROTH CLINICAL SKIN CARE	it's a 🔞	StriVectin ®
COSMEDIX	RfCo	S DERMA·E
Ouidad THE CURL EXPERTS®	Daavin Let's Be Clear	USUNCE BEAUTY THE ORGANIC SOLUTION
© DERMAQUEST pure skin scienc e	Grande Cosmetics	YOUNGBLOOD®
Perricone MD	POO-POURRI- BEFORE YOU GO TOILET SPRAY	B Jack Black Authentic and Original

Our Vision

Having our experience in cosmeticsbeauty sector combined with our dedicated team, we ain to be foremost in beauty market in our country.

Marketing and distributing the finest quality high-end beauty-care lines with an 360 degree success ranging from account to end-users.







Our Company

Our Head Office is located in Istanbul. We have a villa type four floor office with our warehouse next to the building.

• We have a branch office in Ankara too.

• We have account in Northen-Cyprus too.







OUR SALES CHANNELS

Having different type of beauty products, we are proud to have build our distribution pipeline to encompass over 600 client across Turkey.

High-end Apotecaries	Beauty Institutes	Dermatology Doctors
Medi-Spa's	e-Commerce	Department Store
Beauty Boutique Stores	Independent Parfumeries	Hair Coiffeurs
	Professional Hair Salons	

e-Commerce Digital

We have our own e-Commerce website selling our brands named as **www.dermolisa.com**



e-Commerce Digital

We are also working with high-quality, well-known e-Commerce websites.



www.trendyol.com (the biggest network website) www.hepsiburada.com

www.kozmela.com

www.dermokozmetika.com

www.recete.com

www.beymen.com

www.amazon.com

EDUCATION & SALES

We at Neomed believe the key to successful sales is education.





Some international trainers seminars to our staff.

Our highly trained sales team has an experience in the industry and our educated personnel provide training for our accounts and staff..



EDUCATION & SALES



Different training pictures in hotels.



We host live events such as training seminers, launch events, breakfast meetings for our accounts, for beauty editors, bloggers, for our staff. Brand awareness – Training Events







Brand awareness – Training Events



Perricone MD



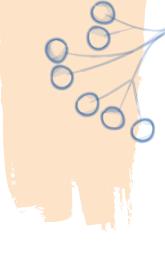
Perricone MD

Cold Plasma

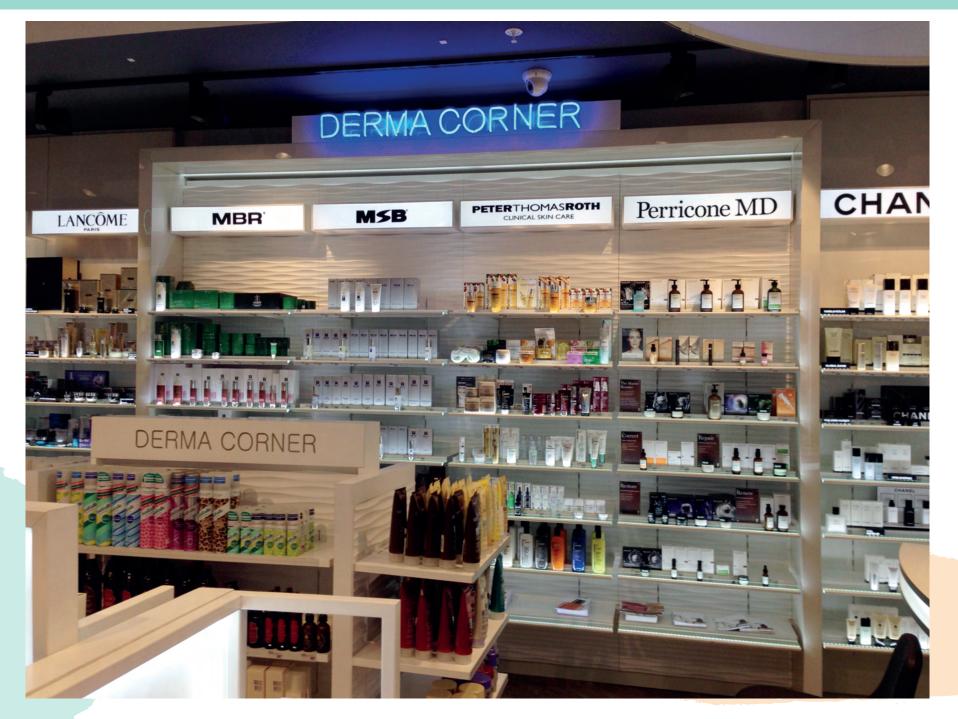
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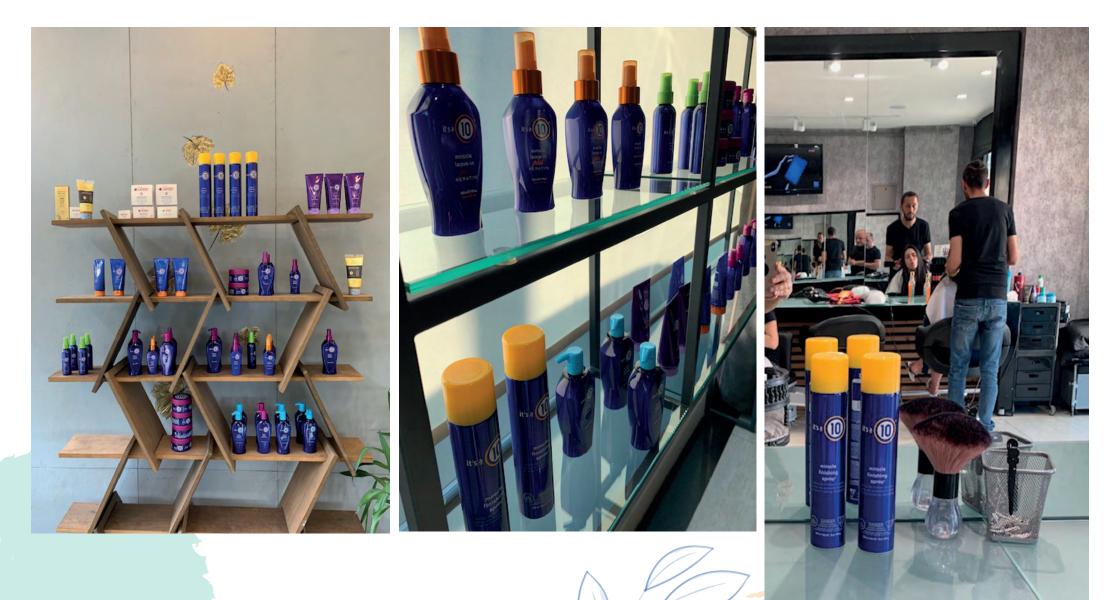












Hair Coiffeurs













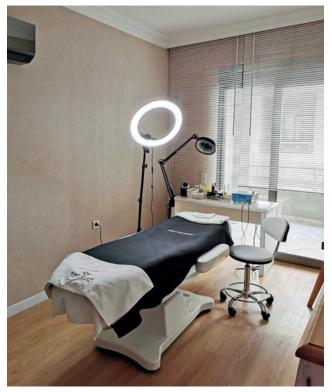




Spa Clients Treatment Rooms

Beauty Institutes Medi-spa's









Spa Clients Treatment Rooms



Spa Clients Treatment Rooms



Participation To Trade Shows



A beauty trade show in front of our booth.



To enable the ultimate brand awarenes, to increase new accounts, for the recognition of future sales, we participate beauty trade shows.



Neomed Marketing Team and brand managers generate short and long-term strategies for different brands. We offer programs and campaigns trying to be superior to our competitors.



Marketing Activities – Instore Activities

We do instore events an activities with our staff like mini facial treatments, skin analysis checks, free products or gifts healty foods to attract customers to do more sales.

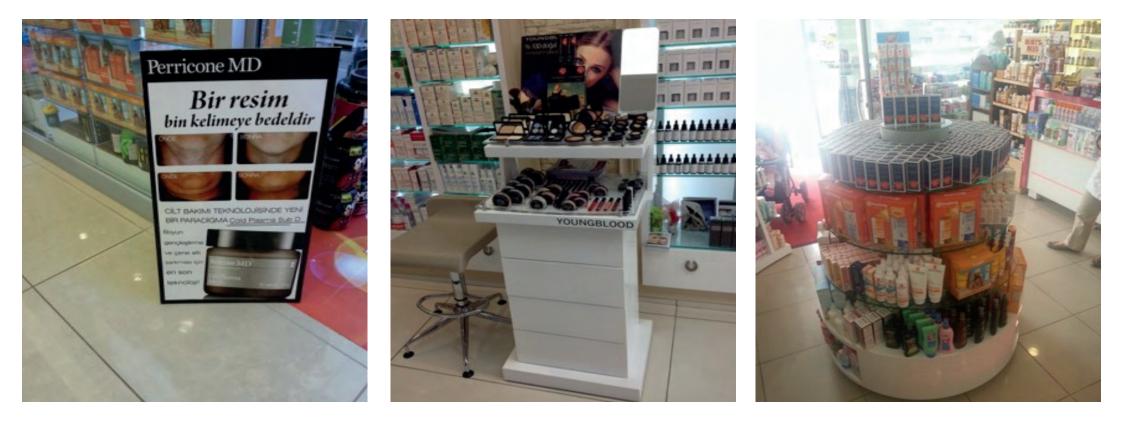




Marketing Activities – Window Displays, In account merchandising

In order to increase brand awareness; we also give importants sponsoring window displays all the time depending on season and launch of new products we change the windows.

In account merchandising is important too. Again depending on a new product or a seasonal product we produce our own shelves, our own stands, our own posters, brochures, flyers, information notes. (In summer time we sell a lot SUNCARE PRODUCTS)



In-Store activity in an account of us.



 \bigcirc

Marketing efforts vary per region. We try to ensure each market performs magazine ads, direct mail, social media, influencers, social media marketing, printing collateral (brochures, flyers, posters, cataloques, etc.)







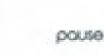
Our partnership in Medi-Spa; there are full time working Dermatology doctors.





Some press about our Medi-spa.

BLACTENTEALTH Eilersty Jacor Indexelytion Indexel



Şimdi Radyo Dalgaları ile gençleşmek moda!

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Sculpture Polikliniği



 \bigtriangledown

5.257 görüntüleme

sculpturepoliklinigi "Sculpture'la Güzel Yaşa"nın bu haftaki bölümünde adını "Platelet Rich Plasma" yani "Zengin Trombositli Plazma"dan alan PRP... devamı

1 yorumu gör

Window Displays



Window Displays





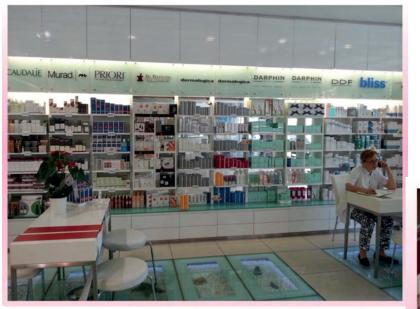






Planograms and Display Units

Some Shelves Existences In Our Accounts









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Gunot

Bu özel patentli GUINOT methodu, cilt hücrelerine enerji temin eder. Yorgunluk ve geçen zamanla birlikte, kaslar daha az kullanılır, yüz ovali sarkar ve kınşıklıklar belirginleşir. Lifting bakımları cildin en üst tabakası olan dermise gerginlik katan ve cildi onaran bir etki mekanizmasına sahip olmuştur.









Marketing Activities Different Campaigns





YOUNGBLOOD besto 312 De yerine 219 22 Therbet Toy Mill

Marketing Activities







Different campaigns to increase sales.



YOUNGBLOOD'IN en sevilenleri Super Stars' ve 'Super Stars Eyes Kitlerinde bulustu...

YOUNGBLOOD



2. Mineral Lenghtening Mascara 3. Black Eye Pencil 4. Tulip Blush 1. Kit; Super Stars.

ALIŞ FIYATI : 201 TL yerine 142 TL SATIŞ FIYATI : 291 TL yerine 205 TL

% 30 indirim firsati ile

PER STARS' KITI STORLAR ILE SNIRLI OLUP AVAN TA LI FIYATI

D ADET ANNAZOA GECENUDA

BAHAR AVANTAJLARI İLE GELDİ avantajlı fiyat ; mükemmel bakım kiti







IÇİNDEKİLER

it's a 10 marketing activity, breakfast event.























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menden hilr görchiliyorum? dedi. Bu silentan sonra kitahun tanı bir milyen adet sam. Daha da ösiemlisi, artik berkes preinimunti degiştirmanın kendi elinde olidoguma biliyor. Yiyip içtiklerimişt kontrol. utters alarak, massi gooundugunaizan yana una gen yapimun da degistuebilietz.

Perricone MD, Türkiye'de de şek takipçisi nine bir marka. Fakat bestenme universeleriniz ve vitamisleviniz ne vezek ki internitale satura degil. Nedest materials biz tion invisienterminie Turkiye'ye arrenyi cok istedik, fakat her ülkenin giawruk politikaları ve cağlık kuralları Sicil) (slediğinden henite gerekli minleri alamadik.

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anti-enflamasyon diseti, gitomeklerin

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Görenekler hirrin de cok überinde

Bir türlü nikilaşmak bilmeyen gözenekler

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Vácuda toksin yüklemek anlamına gelen

Bottos oygulamasından hiç haz etmiyorum.

Simdi bir çünüm olarak sanulas da, bundan

otizz yil sonra ne gibi sumuçları nladağını ...

bilemiyoran. Bir inaanın yaşım belli eilen

sen: yüzündeki koupklikler değil kas

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Egorrel: Unerinis?

Nicdonse insanlar spor solomana gidip, iki san boyunca technicrity saglikly hir are skillegenta inamyorlar. Hathade tic diirt ken an dalttha pürliyüş ve hafif bir egeerale nutini oluşturmak, sağlıklı hor bedene sahip streak icin yeter.

Hustalarınızın en büyük sıkıntar ve sizden heklentileri nelest

Kailmlar görümleri konunanda cek mdiufiler. Bana geldikleriede bir suru penha bilgtyle domanmia olayorlar. Her arsin fiemen ultraum, sonoclari anosla girmeyi bekliyorlar. Daha yurumeye bile başlamadan maraton kosmak istiyorlar.

En yok satidan, yıldız krümünüz hangiai? Toplanmanin 10 etkistyle birden savagan Celd Playma gerçek bir klasiğe dönüşma svilunda fleri seviyedeki keruskluklari.



yapılandırılması mümktin bir sesdir. Elektrik veren eldivenlerir buru sailamava hapardsk. Cok yakunda satuja sunacagunur bo linin, yürdeki belli hasları harekete. geoirip calasiomaya yarnyut. Növlece yila eutekligini ve dulgunluguno geri kazanoror.

Pokr, selülit ve çatlaklardan kartalmak witnikän mä?

Sehilut distrojent harmonayin ilgili bir sorun, dolayanyta kadmiinda olunayor. Yörder yüzlük hir arınımdan habaytmek sor, fakat öshmek münikün.

Hastalarmızın çoğunluğanu kadınlar mı abuterapert

Evet, faluat arkeklerin nemdeyse tüin aluylerinini de kadırdar yaptığından, net sonuçlara ulaşmak zor. Ük günden beri erkek hastalarımdan çok iyi dönöşler aldım. Hastalarım arasındaki dağılımın yakında yarı yanya olatağını tahmin odiyonun. Medyamu da buna katkan olduğunu düşünüyorum. Sık ask Oprarh ya da Elektor Oz gibi popilier programlara katileyaram ve yakında kendi. programmo yapenayı düsünüyorum.

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Bahar Güzellik Trendle



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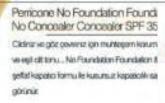
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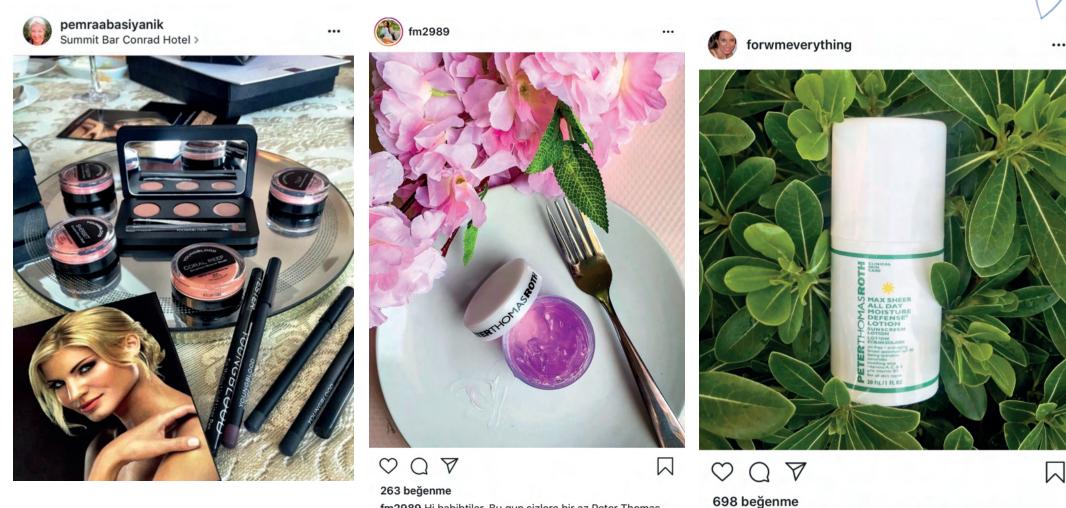








Digital Marketing and Social Media



fm2989 Hi habibtiler. Bu gun sizlere bir az Peter Thomas maskalari haqqinda danismaq isteyirem. Ilk basda demek

forwmeverything Yazın olmazsa olmazı güneş kremleri Bir süredir kullandığım Peter Thomas Roth Max Sheer All Day Moısture Defense Losyon yorumlarım blogda sizleri bekliyor. Blog linki profilimde.

Okuduktan sonra yorum bırakmayı unutmayın 🈉

Social Media and Digital Marketing





Bitavsiye Çayyolu, Ankara, Turkey



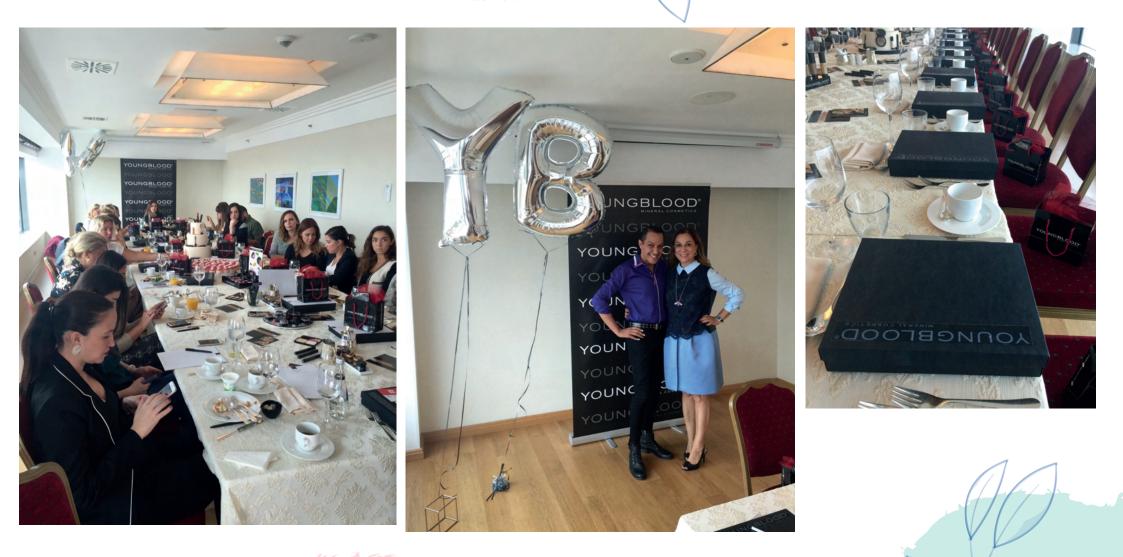
 $\bigcirc \forall$ \heartsuit

72 beğenme

bitavsiye Herkese merhaba 🐇 @peterthomasroth_tr nin yeni maskelerinden #hungarianthermalwater ı denediniz mi? Biz denedik efendim 😌 Bu maske bir termal... devamı



Bloggers Event



Bloggers Event

Thank you!

"Your Brand is Welcome in Turkey"

